

AGENDA
Lunenburg County Multi-Purpose Centre Corporation
Thursday, September 19, 2019 5:00 p.m.
Multi-Purpose Room, LCLC, Bridgewater

1. **CALL TO ORDER**
2. **APPROVAL OF AGENDA**
3. **APPROVAL OF MINUTES**
 - July 25, 2019 (as circulated)
4. **PRESENTATION:** Ed Nix, BFL Canada Risk & Insurance Inc.5:00 p.m.
5. **BUSINESS ARISING FROM MINUTES & UNFINISHED BUSINESS**
6. **CORRESPONDENCE - NIL**
7. **NEW BUSINESS**
 - 7.1 902 Triathlon (Mayor Mitchell)..... 1
 - 7.2 Joint Council Meetings (MODL & Bridgewater) (Councillor Ernst)
 - 7.3 Fundraising (Councillor Ernst)
 - 7.4 Membership Report (Councillor Ernst).....2 - 4
8. **INFORMATION / UPDATES**
 - 8.1 Nustadia Service Delivery Update
 - 8.2 Financial Update5 - 9
 - 8.3 Program Update
 - 8.4 United Way LCLC Swim / Skate Pass Usage for August 201910 - 11
9. **IN CAMERA**
 - 9.1 Contract Negotiations re Insurance under Section 22(2)(e)
 - 9.2 Contract Negotiations re Concert under Section 22(2)(e)
10. **NEXT MEETING – Thursday, October 17, 2019**
11. **ADJOURNMENT**

Sherry Conrad

Subject: FW: 902 triathlon

From: Kevin Johnson <kjohnson@ns.sympatico.ca>
Sent: Monday, August 19, 2019 10:05:11 PM
To: David Mitchell <David.Mitchell@bridgewater.ca>
Subject: 902 triathlon

CAUTION: This email originated from an external sender.

To Mayor and council

Thank you for all your work on council.
Your progressive approach and good decisions are clearly making an impact on our town.
I am particularly happy with the increased activity that is encouraged by improvements in our parks and sports facilities.
I am hopeful that I may be contributing in some way with the 902 triathlon.
It challenges crossfitters and triathletes to compete together.
Last year was a success with 50 competitors.
We plan to open the invitation to other teams across the province this year.
Hopefully it grow significantly.
The event starts with a swim at the LCLC followed by a run to 902 and a stationary bike ride.
We charged 2\$ to cover pool costs.
This keeps it easily accessible for all participants.
It did not quite cover costs.
I was hoping that the pool time could be donated on an annual basis.
The fees collected would then be donated back to the LCLC.
The goal would be to have enough participants to make it essentially cover pool costs or close to it.
We would like to make it on thanksgiving Saturday morning which I understand is generally not utilized pool time.
Depending on turnout it likely requires 2 hours of pool time from 9 to 11.
I have personally covered the difference in cost for the first two events.
This is not a long term solution to keep costs minimal and the event accessible.
I am trying to make this an event that has long term appeal and sustainability.
I hope you will recognize the importance of this sort of community activity and choose to support it by allowing the alternate payment system of essentially a 2\$ user fee.
Again ... thank you so much for all your hard work .
The results really do show.

Sincerely Kevin Johnson

Sent from my iPhone

Lunenburg County Lifestyle Centre Membership Distribution by Community – July, 2019

(Prepared Sept– 019 by Michael Ernst, MoDL Councillor for September LCLC Board Meeting *with possible inaccuracies.*)

1182 Lunenburg County Lifestyle Centre memberships recorded. Categories are listed at end of the document.

Municipality of the District of Lunenburg		(Bold within 10k of Bridgewater)						
Auburndale	9	Bakers Settlement	6	Barss Corner	16	Bayport	1	9
Blockhouse	35	Branch LaHave	3	Broad Cove	1	Camperdown	2	3
Chelsea	9	Cherry Hill	1	Cherryfield	1	Clearland	7	
Conquerall Bank	27	Conquerall Mills	27	Cookville	1	Cornwall	2	55
Corkums Island	5	Crouses Sett	2	Crousetown	7	Danesville	1	2
Dayspring	23	Dublin Shore	1	East LaHave	4	First Peninsula	5	23
First South	2	Hebbs Cross	17	Hebbville	32	Hemford	3	49
Hermans Island	1	Indian Pt	2	Italy Cross	7	Laconia	4	
Lahave	12	Lapland	5	Lower Branch	5	Lower Cornwall	4	5
Lower Northfield	1	Maders Cove	1	Maitland	15	Martins Brook	1	15
Martins River	5	Middle Cornwall	2	Middle LaHave	2	Middlewood	1	
Midville Branch	9	New Canada	4	New Cumberland	6	New Germany	22	9
Newcombville	18	Northfield	1	North River	8	North Stonehurst	2	19
Northwest	2	Oakhill	1	Oakland	10	Parkdale	1	1
Petite Riviere	25	Pine Grove	44	Pine Hurst	2	Pleasantville	30	74
Rhodes Corner	3	Riverport	13	Rose Bay	7	Scarsdale	2	3
Second Peninsula	3	Stonehurst	2	Sunnybrook	1	Sweetland	2	
Upper Branch	1	Upper LaHave	14	Upper Northfield	9	Volglers Cove	2	14
Waterloo	3	Wentzell's Lake	2	West Clifford	1	West Dublin	1	
West LaHave	4	West Northfield	17	Wileville	17			34

Sub Totals - MoDL members outside 10K of B'water = 292

Members within 10K of B'water = 315

Municipality of the District of Lunenburg Total (51.35% membership) 607

*Please see note at end of document.

Bridgewater (34.77% membership) 411

(Some may be MoDL residents with post boxes in Bridgewater)

Municipality of the District of Chester (3.5% of membership) 41

Blandford	1	Boutilliers Pt.	1	Chester	12	Chester Basin	18
Deep Cove	1	East Side Martins River	1	Martins Pt	4	New Ross	1
Western Shore	2						

Lunenburg (may include residents outside the town) (2.7% membership) 32

Mahone Bay (may include residents outside the town) (2.8% membership) 33

Outside Lunenburg County				Region of Queens		(3.13 % membership)	37
Brooklyn	4	Buckfield	1	Caledonia	2	Charleston	1
Greenfield	1	Hunts Pt.	2	Liverpool	9	Mill Village	4
Milton	2	Molega Lake	1	North Brookfield	1	Port Joli	1
Port Medway	3	South Brookfield	3	West Berlin	2		
Non Lunenburg/Queens Counties						(1.8% membership)	21
Bay Port	1	Berwick	1	Calgary	1	Halifax	3
Hammonds Plains	1	Hubbards	6	Indian Harbour	1	Kentville	1
Springfield	6						
Total							1182

Membership Categories- (Seniors 60 +, Student 18+ with ID, Youth Under 18)

Bronze Adult	7	Bronze Adult Couples	2	Bronze Family	10
Gold Adult	4	Gold Couples	6	Gold Family	8
Gold Senior	1	Adult All Inclusive	104	Couples All Inclusive	38
Family All Inclusive	485	Senior All Inclusive	195	Student All Inclusive	6
Youth All Inclusive	31	Adult Monthly	3	Couples Monthly	4
Senior Monthly	6	Adult Skating	2	Senior Skating	3
Youth Skating	1	Adult Swim Only	60	Couples Swim Only	23
Family Swim Only	26	Senior Swim Only	144	Student Swim Only	6
Youth Swim Only	7				
Total Memberships					1182

Comparison Between Four Reports Completed to Date

Oct 2017 – 1442 Members		June 2018 - 1450 Members		Dec 2018 – 1165 Members	
All classes inc. 10 visit pass mems		'Family and Individual Categories'		All Membership Categories	
MoDL	634 (43.96%)	MoDL	629 (43.38%)	MoDL	583 (50.04%)
Bridgewater	505 (35.02%)	Bridgewater	511 (35.24%)	Bridgewater	402 (34.5%)
Chester	44 (03.05%)	Chester	54 (03.72%)	Chester	42 (03.6%)
Lunenburg	112 (07.76%)	Lunenburg	96 (06.62%)	Lunenburg	43 (03.69%)
Mahone Bay	74 (5.13%)	Mahone Bay	76 (05.24%)	Mahone Bay	37 (03.17%)
Queens	53 (3.67%)	Queens	61 (04.2%)	Queens	36 (03.09%)
Outside Lun Co	17 (1.17%)	Outside Lun Co	23 (01.59%)	Outside Lun Co	19 (01.6%)
Outside Prov	3 (0.02%)			Updates	3 (0.25%)

June 2019– 1882 Members

All Categories

MoDL	607	(51.35%)
Bridgewater	411	(34.77%)
Chester	41	(03.5%)
Lunenburg	32	(02.7%)
Mahone Bay	33	(02.8%)
Queens	37	(02.9%)
Outside Lun Co	21	(01.8%)

*Note to reader - the Municipality of the District of Lunenburg share is higher in this report due to more accurate LCLC information for Mahone Bay and Lunenburg areas. Many nearby MoDL residents were previously grouped with towns, but they are now listed by community.

Item 8.2

LCMPPC Operating

INCOME STATEMENT
for the Period Ending Period 4, 2020
July 31, 2019

	Current Period		YTD		2019-20 Annual	
	Actual	Last Year	Actual	Prior	Budget	Forecast
Municipal Operating Grants	\$ 120,000	\$ 120,000	\$ 300,000	\$ 340,000	\$ 840,000	\$ -
Arena	3,276	324	33,633	43,703	320,000	-
Aquatic Centre	21,216	10,578	68,022	66,479	212,185	-
Active Living, Room, and Equipment Rentals	11,914	13,770	43,169	49,726	87,000	-
Memberships	13,788	9,596	52,916	44,663	153,000	-
Library Rent	7,513	7,369	30,051	29,474	89,135	-
Concessions Rent	-	-	3,600	3,600	13,200	-
ATM and Vending	2,242	94	3,904	3,118	15,000	-
Advertising and Sponsorship	328	519	328	3,828	24,000	-
Miscellaneous	543	13,493	733	15,255	32,000	-
TOTAL REVENUE	180,821	175,743	536,355	599,847	1,785,520	-
Advertising and Promotion	105	-	2,449	2,238	15,000	-
Professional Fees	2,296	2,379	11,021	5,017	140,000	-
Bank, Interest, Credit Card and Other Fees	1,214	1,495	4,534	6,547	18,000	-
Concessions Expense	1,529	361	4,068	361	1,500	-
Facility Maintenance and Repairs	12,576	13,942	56,958	48,659	182,000	-
Housekeeping	1,571	1,142	7,031	7,683	20,000	-
IT Licensing, Fees and Support	2,908	2,656	8,927	9,430	40,400	-
Miscellaneous	186	236	294	316	2,000	-
Office	172	247	2,222	2,397	10,600	-
Pool Chemicals and Supplies	2,291	3,068	11,528	8,245	22,000	-
Programming	1,096	2,587	4,218	6,389	16,500	-
Staff Training and Courses	-	-	1,879	-	6,000	-
Telecommunications	653	743	2,700	2,964	10,000	-
Travel - Management Conferences	-	-	-	-	1,800	-
Uniforms	-	-	-	81	2,900	-
Utilities	22,906	23,173	108,967	109,037	410,000	-
Vending Expense	-	725	1,691	1,922	8,000	-
Wages and Benefits	92,763	97,368	329,387	339,747	905,695	-
TOTAL EXPENSE	142,265	150,121	557,875	551,033	1,812,395	-
SURPLUS (DEFICIT) BEFORE SPECIAL EVENTS	38,556	25,622	(21,520)	48,813	(26,875)	-
Special Events Revenue	-	-	103,256	15,111	86,875	-
Special Events Expense	-	-	92,008	1,111	60,000	-
SURPLUS (DEFICIT) FROM SPECIAL EVENTS	-	-	11,248	14,000	26,875	-
NET OPERATING SURPLUS (DEFICIT)	38,556	25,622	(10,272)	62,813	-	-
Transfer to Reserve	-	-	-	-	-	-
Capital Projects (Net of Capital Funds Rec'd)	17,774	-	53,003	-	-	-
MFC Debenture Interest	-	-	60,769	64,335	121,538	-
TOB Transfer from Special Purposes Tax	-	-	(60,769)	(64,335)	(121,538)	-
TOTAL NON-OPERATING EXPENSES	17,774	-	53,003	(64,335)	-	-
NET SURPLUS (DEFICIT)	\$ 20,782	\$ 25,622	\$ (63,275)	\$ 62,813	\$ -	\$ -

Prepared by VGrace
September 12, 2019

FOR DISCUSSION PURPOSES ONLY

July 2019 Stmt of Surplus (Deficit).xlsx

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LCMPC Operating

INCOME STATEMENT
for the Period Ending Period 5, 2020
August 31, 2019

	Current Period		YTD		2019-20 Annual	
	Actual	Last Year	Actual	Prior	Budget	Forecast
Municipal Operating Grants	\$ 120,000	\$ 120,000	\$ 420,000	\$ 460,000	\$ 840,000	\$ -
Arena	6,748	8,102	40,381	51,805	320,000	-
Aquatic Centre	33,751	21,208	101,773	87,687	212,185	-
Active Living Room, and Equipment Rentals	6,345	6,760	49,514	56,486	87,000	-
Memberships	13,098	16,810	66,014	61,474	153,000	-
Library Rent	7,513	7,369	37,563	36,843	89,135	-
Concessions Rent	1,200	1,200	4,800	4,800	13,200	-
ATM and Vending	677	476	4,581	3,594	15,000	-
Advertising and Sponsorship	-	-	328	6,828	24,000	-
Miscellaneous	-	3,000	733	28,485	32,000	-
TOTAL REVENUE	189,333	196,155	725,688	796,002	1,785,520	-
Advertising and Promotion	1,404	1,769	3,853	4,007	15,000	-
Professional Fees	896	879	11,917	5,896	140,000	-
Bank, Interest, Credit Card and Other Fees	1,819	1,321	6,353	7,868	18,000	-
Concessions Expense	2,519	49	6,587	410	1,500	-
Facility Maintenance and Repairs	12,022	17,115	68,980	65,774	182,000	-
Housekeeping	1,121	1,079	8,152	8,762	20,000	-
IT Licensing, Fees and Support	3,065	2,867	11,992	12,297	40,400	-
Miscellaneous	0	213	294	529	2,000	-
Office	351	603	2,573	3,000	10,600	-
Pool Chemicals and Supplies	1,673	2,821	13,201	11,066	22,000	-
Programming	1,218	255	5,436	6,644	16,500	-
Staff Training and Courses	-	-	1,879	-	6,000	-
Telecommunications	654	742	3,355	3,706	10,000	-
Travel - Management Conferences	-	-	-	-	1,800	-
Uniforms	-	-	-	81	2,900	-
Utilities	32,792	37,990	141,760	147,027	410,000	-
Vending Expense	957	-	2,648	1,922	8,000	-
Wages and Benefits	92,353	88,683	421,741	428,430	905,695	-
TOTAL EXPENSE	152,845	156,387	710,720	707,420	1,812,395	-
SURPLUS (DEFICIT) BEFORE SPECIAL EVENTS	36,488	39,768	14,969	88,581	(26,875)	-
Special Events Revenue	1,500	1,500	104,756	16,611	86,875	-
Special Events Expense	-	-	92,008	1,111	60,000	-
SURPLUS (DEFICIT) FROM SPECIAL EVENTS	1,500	1,500	12,748	15,500	26,875	-
NET OPERATING SURPLUS (DEFICIT)	37,988	41,268	27,717	104,081	-	-
Transfer to Reserve	-	-	-	-	-	-
Capital Projects (Net of Capital Funds Rec'd)	(30,000)	-	23,003	-	-	-
MFC Debenture Interest	-	-	60,769	64,335	121,538	-
TOB Transfer from Special Purposes Tax	-	-	(60,769)	(64,335)	(121,538)	-
TOTAL NON-OPERATING EXPENSES	(30,000)	-	23,003	-	-	-
NET SURPLUS (DEFICIT)	\$ 67,988	\$ 41,268	\$ 4,713	\$ 104,081	\$ -	\$ -

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Lunenburg County Lifestyle Centre
 Book King - Aged Receivables by Organization
 True Receivables
 All Organizations
 As At: September 12 2019
 Created: 2019-Sep-12

Client #	Organization Name	Receivable Type	Invoice	0 - 30	30 - 60	60 - 90	90 - 120	120+
12170	Department of Community Services	Registration Invoice	6993			140.00		
122	Lessons (waitlisted)	Registration Invoice	7338	47.50				
4507	ProKids - MODL	Registration Invoice	7150	95.00				
5094	Private lesson to be rescheduled - Green	Registration Invoice	7133	25.00				
12009	Day Camp instalment payments - Sharp	Registration Invoice	6814				200.00	
12121	Canadian Tire Jumpstart	Registration Invoice	7251	85.00				
12445	ProKids - TOB	Registration Invoice	7364	85.00				
735	Apollo Hockey	Scheduling Invoice	3403					823.20
696	Barracudas Swim Team	Scheduling Invoice	3687	51.75	189.75			
11906	Bridgewater Junior High School	Scheduling Invoice	3433				201.25	
44	Bridgewater Parks Recreation & Culture Dept.	Scheduling Invoice	3734		10,527.60			
8	Bridgewater Skating Club	Scheduling Invoice	3616	724.50				
8	Bridgewater Skating Club	Scheduling Invoice	3755	258.75				
50	Bryson Group Gentleman's Hockey	Scheduling Invoice	3690	276.00				
50	Bryson Group Gentleman's Hockey	Scheduling Invoice	3742	276.00				
9768	Canadian Tai Chi Academy South Nova Branch	Scheduling Invoice	3244	57.50				
9768	Canadian Tai Chi Academy South Nova Branch	Scheduling Invoice	3245	57.50				
1101	Elderfit	Scheduling Invoice	3751	517.50				
8361	Events Lunenburg County - Esso Cup	Scheduling Invoice	1448					400.98
12185	Forest Heights Community School	Scheduling Invoice	3636	345.00				
11231	Private Ice - H Clattenburg	Scheduling Invoice	3277					190.40
12089	Lumberjacks Major Bantam - K Watt	Scheduling Invoice	3569	345.00				
11345	MS Society	Scheduling Invoice	3074				69.00	
42	Municipality of the District of Lunenburg	Scheduling Invoice	3736		1,978.37			
9140	Neck Tronics	Scheduling Invoice	3415					30.91
11905	Nova Scotia Community College	Scheduling Invoice	3432					241.50
1970	Park View Education Centre	Scheduling Invoice	2519			1,863.00		
2284	Petite Riviere School	Scheduling Invoice	3507				201.25	
11941	Rotary Club of Bridgewater and District	Scheduling Invoice	3674	43.13				
7	South Shore Minor Hockey	Scheduling Invoice	3666	517.50				
6	South Shore Mustangs	Scheduling Invoice	3572	2,946.30				
2656	South Shore Regional Centre for Education	Scheduling Invoice	3719	69.00				
11194	South Shore Regional Centre for Education	Scheduling Invoice	2951			276.00	138.00	
35	St. John Ambulance Nova Scotia Council	Scheduling Invoice	3223	69.00	138.00			
35	St. John Ambulance Nova Scotia Council	Scheduling Invoice	3224	138.00				
10249	Town of Bridgewater	Scheduling Invoice	3639		28.75			
45	Woody's Hockey Group (WHG)	Scheduling Invoice	3578	172.50				
9777	Zumba with Schrader	Scheduling Invoice	3491	86.25	28.75			
Total Trade Receivables (Book King)		\$	24,955.39	7,288.68	12,891.22	2,279.00	809.50	1,686.99

**LCMPCC Operating
Customer Aged Summary As at Sep 12, 2019**

<u>Name</u>	<u>Total</u>	<u>Current</u>	<u>31 to 60</u>	<u>61 to 90</u>	<u>91+</u>
Cleve's Source for Sports	1,725.00	1,725.00	-	-	-
Michelin North America (Canada) Inc.	1,725.00	1,725.00	-	-	-
Municipality of the District of Lunenburg	70,000.00	70,000.00	-	-	-
South Shore Regional Library Board	4,567.19	4,483.10	84.09	-	-
Total outstanding:	<u>78,017.19</u>	<u>77,933.10</u>	<u>84.09</u>	<u>-</u>	<u>-</u>

Sherry Conrad

Subject: FW: United Way of Lunenburg County
Attachments: LCLC Pass Usage for August 2019.pdf

From: Michael Graves <Michael@lunenburgcounty.unitedway.ca>
Sent: September 3, 2019 1:24 PM
To: Trudy Payne <Trudy.Payne@modl.ca>
Cc: Isobel Leslie <Isobel.Leslie@lclc.ca>
Subject: United Way of Lunenburg County

CAUTION: This email originated from an external sender.

Hi Trudy,
Attached are the swim/skates pass usage numbers for August.
Below are the to date numbers.

LCLC Free Pass Usage

2019/2020 Totals

Month	Swim	Skate	
April	50	8	
May	39	0	
June	47	0	
July	78	0	
August	77	0	
September			
October			
November			
December			
January			
February			
March			
Totals	291	8	299

Michael Graves
Coordinator
office@lunenburgcounty.unitedway.ca
902-530-3072 (Voice mail)
902-521-4704 (Cell)

United Way Lunenburg County
Improving lives locally.
www.lunenburgcounty.unitedway.ca



LCLC Swim/ Skate Pass Usage for August 2019

Redeemed passes by activity

Swimming Passes	77
Skate Passes	0
Total	77

Redeemed passes by community group or school

	Swim	Skate		Swim	Skate
Big Brothers Big Sisters	4		Riverview	2	
Schools Plus	1		Freeman House	2	
Parkview Education Ctr	1		Support Services Group	1	
Better Together Family Res.	1		Schools Plus	5	
Early Childhood Intervention	2		Schools Plus	1	
YMCA Youth	1		Public Health - Mental Health	8	
Schools Plus	2		YMCA Youth	1	
Harbour House	7		Freeman House	2	
New Germany High School	3		Bridgewater Elementary	3	
Petite Riviere	2		Schools Plus	9	
Harbour House	4		Freeman House	6	
YMCA Youth	1		Freeman House	1	
Schools Plus	2		Hopes Landing	5	

Thank you for partnering with the United Way of Lunenburg County.

Michael Graves
 Coordinator